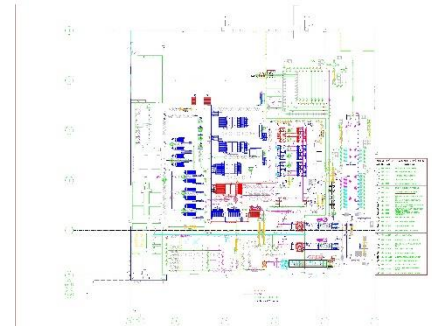


Laundry and Linen Management



Simple Management Solutions, LLC.

Integrated Facilities Management
and Design

Ian Bigelow

Laundry and Linen Management

I have been involved with laundry and linen management since 1977 in both healthcare and hospitality arenas. All facilities are continually challenged with reducing utilization of laundry and linen while ensuring that standards are maintained. For the purposes of this overview, I will focus on healthcare, because the requirement for clear separation between soiled and clean areas of processing, transportation, usage and storage, healthcare laundry and linen management is much more complicated and regulated than it is for hospitality.

Whether a facility outsources their laundry operations, or manages an on-site laundry process, it is essential that they improve performance measurements while adhering to an integrated infection prevention and control program. During a hospital stay, the utilization of linens by patients has both financial and health impact. It's important to provide patients and guests the best possible product to help optimize health outcomes and satisfaction. Medicare changes put hospitals at risk for lower reimbursements if key quality standards are not met, making it more critical than ever for hospitals to have high performing laundry operations.

I can help position hospitals to:

- Embrace new developments in the industry
- Improve patient care
- Enhance the bottom line
- Evaluate the current approach and recommend which is best for your operation, In-house or off site / self op or third-party contract.
- Set appropriate Benchmarks, by linen type and clinical department
- Create a linen utilization program
- Negotiate and right size contracts to match facility need and industry best practice
- Negotiate large-volume contract discounts
- Implement action plans which drive utilization to meet or exceed industry benchmarks
- Enhance staffing productivity and assess department leadership and effectiveness
- Reducing textile and supply costs
- Use environmentally conscious products and practices
- Manage RFI/RFP with new service providers

By utilizing best practices in laundry and linen management, I partner with you to build a robust linen operation, meet quality standards, and sustain utilization and financial balance. I can help your organization find the most efficient healthcare laundry management strategy by reducing the cost per pound and optimizing linen utilization around the facility.

I can provide strategies to streamline operations, determine the correct equipment, introduce more effective processes, and cut waste, all done while we work side-by-side with your current management.

Whether you need a new plant or just a remodel, I can help create an efficient facility that staff will love to run. I can also provide the design build and project management expertise to make any scenario happen. Working with me is the best decision your healthcare facility can make. My mission is to assure financial success and improve patient care. Enhancing laundry and linen services is only one of many solutions I can provide to meet your organization's goals.